

Seasonal Management - Supplier Analysis

Wednesday, 18 October, 2017

12:56:45PM

Season	Spring/Summer 2017	Site	All Sites (3)	Supplier	All Suppliers (96)	Search Criteria
Site Type	All Site Types (1)	Department	All Departments (4)	Brand	All Brands (98)	
Site Region	All Site Regions (1)	Category	All Categories (58)	Product Status	All Product Status	
Attributes	ComboBoxPurchaseSeasonSup - All Seasons (33)					

Supplier Name	Sales Units	Sales Value	Average Sale Price	Profit	Profit Margin	Mark Downs	Mark Downs Percent	SOR Percent	Cover	Stock Units	Stock Value Cost	Stock Value Retail	Units on Order	Pattern Units
000000	10	259.00	25.90	196.03	90.83	-101.00	-28.06	0.28		26	51.48	1,064.99	2,106	1,458
AEROSO	10	438.00	43.80	133.72	36.64	-117.00	-21.08	0.53	45.00	9	220.86	530.00		
ALAMI													2	72
ANATOM	138	17,135.50	124.17	7,119.48	49.86	-374.50	-2.14	0.36	28.84	248	13,005.60	32,562.50	114	176
BAGITA	91	3,332.53	36.62	1,610.61	58.00	-51.95	-1.53	0.45	37.00	111	1,640.00	4,592.48	126	118
BELSTA	1	65.00	65.00	17.35	32.02	-24.99	-27.77	1.00						7
BERTUC	47	1,433.89	30.51	460.39	38.53	-572.91	-28.55	0.52	215.00	43	606.48	1,688.78		
BOSCHA	1	39.00	39.00	10.55	32.46	-13.00	-25.00	0.50		1	19.95	49.99		
BRANDW										2	34.00	83.00	364	480
Brenton Handbags Limited													8	148
BULAGGI													8	101
Cappolini	5	188.00	37.60	49.72	31.73	-75.97	-28.78	0.63		3	53.95	181.98	2,224	1,970
CEFALU	17	1,005.00	59.12	159.67	19.07	-610.95	-37.81	0.35	53.33	32	1,199.71	3,011.99		
CHATTA										1	16.89	45.00	100	266
CHERRY	322	996.32	3.09	482.62	58.13	-28.97	-2.83	0.27	38.53	863	1,130.78	3,044.85		
COSY													2	7
D Jacobson & Sons Ltd													384	474
Dalembi	1	14.95	14.95	10.00	66.89			0.10		9	44.55	134.55	364	861
DASCO	3	5.97	1.99	3.57	71.86			1.00						417
DB	91	6,109.93	67.14	2,541.41	49.91	-27.99	-0.46	0.35	34.40	172	5,622.99	13,888.81	88	87
Easton Design Studio Ltd													18	21
ENKA	1	75.00	75.00	22.50	36.00	-21.00	-21.88	0.09		10	407.22	978.95	10	27
Equity Shoes	2	98.00	49.00	25.72	31.49	-36.98	-27.40	0.12	75.00	15	425.65	1,009.54	346	557
ESTELE	58	2,965.00	51.12	491.23	19.88	-1,807.69	-37.88	0.53	85.00	51	1,713.60	4,047.00		
EUROLEATHERS	139	451.25	3.25	220.62	58.67	-28.36	-5.91	0.28	96.05	365	484.04	1,364.00	56	855
EVERCA									5.00	2	32.00	78.00	30	57
EVERCR	2	79.98	39.99	33.65	50.49			0.18	11.25	9	153.00	364.96		
Everest Int Ltd													62	174
EXPORT	4	277.00	69.25	73.17	31.70	-122.00	-30.58	0.19	85.00	17	617.43	1,579.00	624	380
FIRLOG	29	533.00	18.38	232.52	52.35	-47.99	-8.26	0.37	50.00	50	497.70	1,379.00	140	128
Fosse Way	46	1,691.50	36.77	527.07	37.39	-478.50	-22.05	0.64	43.33	26	562.55	1,455.00	1,220	2,516
GABOR	162	10,402.38	64.21	3,659.91	42.22	-1,608.69	-13.39	0.38	38.29	268	8,644.06	20,813.44	110	100

Supplier Name	Sales Units	Sales Value	Average Sale Price	Profit	Profit Margin	Mark Downs	Mark Downs Percent	SOR Percent	Cover	Stock Units	Stock Value Cost	Stock Value Retail	Units on Order	Pattern Units
Gardiner Bros & Co	56	3,076.85	54.94	958.87	37.40	-663.88	-17.75	0.41	23.53	80	2,184.38	5,541.78	28	229
(Leathers) Ltd														
Gigi Handbags													84	117
GLOBO	17	1,054.00	62.00	343.20	39.07	-208.98	-16.55	0.39	135.00	27	829.81	1,974.98		
GORJUS	30	871.49	29.05	343.74	47.33	-56.51	-6.09	0.53		27	323.00	797.96	36	36
HBSHOE	50	2,768.00	55.36	828.17	35.90	-791.70	-22.24	0.41	39.44	71	1,781.45	4,683.91	582	723
HERING	5	343.00	68.60	127.18	44.50	-21.98	-6.02	0.56		4	133.32	300.00		53
Hush Puppies (UK) Ltd	2	94.00	47.00	27.83	35.53	-25.98	-21.65	0.33		4	107.63	259.97	262	492
JANA	68	3,190.60	46.92	1,346.58	50.65	-243.72	-7.10	0.30	24.38	156	3,569.55	8,953.51		
JOANLE	3	17.50	5.83	4.13	28.34	-9.00	-33.96	0.33	15.00	6	54.00	132.00		
Josef Seibel UK Limited	373	23,242.56	62.31	7,988.72	41.25	-2,599.92	-10.06	0.54	31.70	317	10,397.51	23,657.45	732	3,216
Joules Ltd													86	799
KINSEY	5	115.00	23.00	44.23	46.16	-11.00	-8.73	0.36	45.00	9	61.60	149.50		
LOAKE	31	3,870.98	124.87	1,575.81	48.85	-156.96	-3.90	0.19	325.00	130	8,476.94	20,767.91	194	209
MADAR	1	10.00	10.00	0.08	1.00	-9.99	-49.97	0.25		3	19.00	49.48	934	654
MAGNUS	6	243.00	40.50	132.50	65.43	-67.00	-21.61	0.18		27	300.00	1,246.98	86	69
Maybury Manufacturing	205	10,024.93	48.90	3,397.40	40.67	-2,468.85	-19.76	0.12	115.00	1,518	34,375.74	87,146.62	4,560	8,817
Miscellaneous Supplier	2	70.00	35.00	48.53	83.20			0.06	170.00	34	89.87	649.66	6	20
MOSHUL	113	6,032.00	53.38	2,249.86	44.76	-837.98	-12.20	0.31	71.11	256	3,890.61	9,530.97	2	91
OBARRY	2	20.00	10.00	-17.33	-104.00	-59.99	-75.00	0.13		14	287.50	662.92	10	175
OXFORD	140	2,884.22	20.60	1,251.17	52.06	-51.77	-1.76	0.27	53.86	377	4,006.00	10,078.64	92	72
OXYGEN	21	434.95	20.71	90.51	24.97	-299.84	-40.81	0.58	75.00	15	194.25	524.85		
Padders	458	22,090.18	48.23	8,674.25	47.12	-1,924.81	-8.02	0.37	32.02	775	16,910.10	41,694.03	1,752	3,758
PASCUC										1	37.00	85.00	26	138
PATRIC	6	383.00	63.83	82.17	25.74	-201.97	-34.53	1.00						
PAULA	3	255.00	85.00	80.50	37.88	-75.00	-22.73	0.43	20.00	4	176.00	440.00	40	40
PELLME										2	51.80	128.00		37
PEONY													144	111
PINDIERE													38	83
RIEKER	622	33,532.83	53.91	12,882.19	46.10	-3,878.92	-10.37	0.50	18.98	611	15,704.02	38,962.42	250	538
RIVA	1	39.00	39.00	3.85	11.85	-30.99	-44.28	0.17		5	194.74	469.98	608	954
SAM WINTERS	141	5,831.81	41.36	3,055.82	62.88	-132.99	-2.23	0.55	19.33	116	1,357.89	4,708.84		
SCARFS	24	342.98	14.29	188.57	65.97	-29.00	-7.80	0.26	172.50	69	419.25	1,341.44	40	34
Shoes South Africa													48	127
(Agape)														
Shoes South Africa										3	24.00	89.97	340	1,109
(Froggie)														
SILENT													66	101
Simona Shoes Ltd													346	173
SOMER	8	203.50	25.44	87.82	51.79	-46.42	-18.57	0.67	10.00	4	31.80	119.96	304	346
SPAIN										2	31.58	99.98	2	61
SSP	4	168.00	42.00	66.66	47.61	-10.00	-5.62	0.04		88	826.97	2,297.00		

Supplier Name	Sales Units	Sales Value	Average Sale Price	Profit	Profit Margin	Mark Downs	Mark Downs Percent	SOR Percent	Cover	Stock Units	Stock Value Cost	Stock Value Retail	Units on Order	Pattern Units
SUAVE	43	2,807.00	65.28	960.02	41.04	-432.97	-13.36	0.65	23.00	23	800.28	1,846.96	2	174
Taurus Leather Ltd										3	71.50	177.98	202	686
The Esino Group									30.00	6	85.38	264.94	898	885
UKD	97	3,842.40	39.61	2,073.65	64.76	-430.46	-10.07	0.60	26.67	64	886.99	2,741.83	68	63
VENDUL										2	14.50	40.00	120	146
WALDLA	95	5,390.66	56.74	1,846.22	41.10	-945.42	-14.92	0.48	16.94	105	3,080.50	7,350.24	14	127
Watch This Space Ltd													2	45
Wendel GmbH & Co Kg	495	16,126.21	32.58	6,116.42	45.08	-3,803.84	-19.09	0.41	31.06	702	12,257.45	32,662.02	1,082	5,313
WESTMI	9	229.00	25.44	58.73	30.78	-109.99	-32.45	0.53	40.00	8	122.05	300.01		
WTRADE	2	85.00	42.50	20.93	29.55	-32.00	-27.35	0.13		14	284.60	677.92		52
ZACCHO	4	156.00	39.00	50.20	38.62	-43.96	-21.98	0.50	20.00	4	79.80	199.96		
Totals	4,322		45.68		45.59		-11.98		40.50		161,714.85		22,592	
		197,441.85		75,070.71		-26,864.23		35.02		8,019	407,755.38			42,808